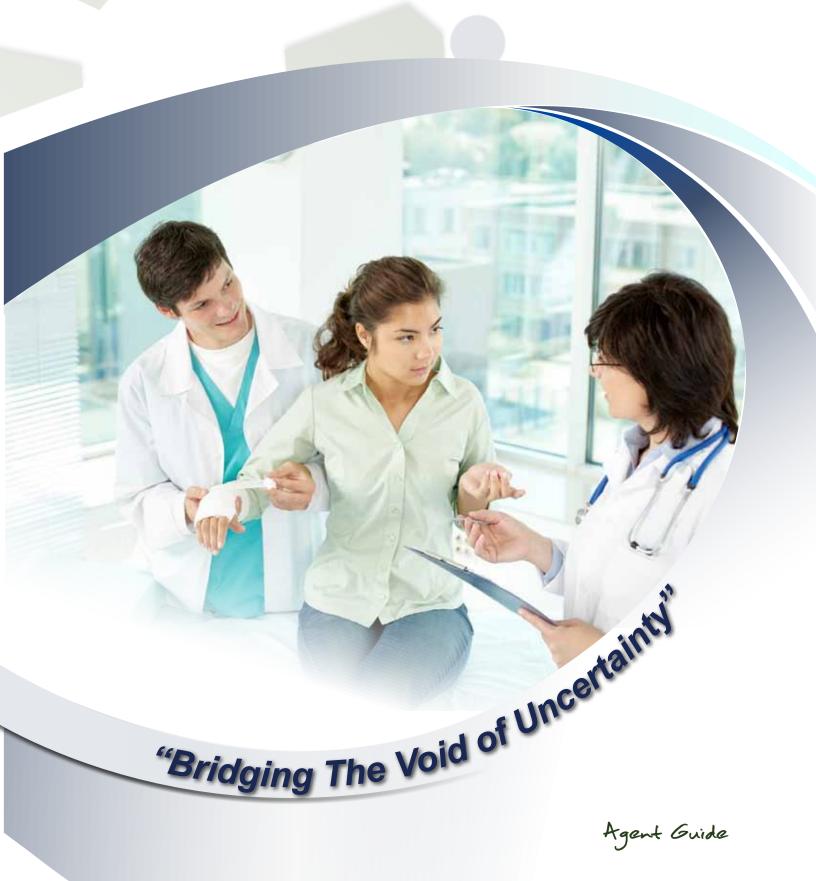


Basic Plans



Agent Guide



What Is GAP Insurance?

As consumers face higher co-pays, deductibles and health care premiums, GAP insurance has become increasingly more popular. Also commonly known as "bridge" insurance, GAP plans are designed to cover the gaps or holes in an individual's primary health plan.

How GAP Insurance Benefits The American Worker?

GAP insurance can help bridge times of uncertainty for Americans and bring peace of mind by providing several key benefits:

- Helps offset costs incurred as a result of a high deductible or co-payments
- Reduces out-of-pocket expenses for healthcare costs not covered under an individual's primary plan
- Helps pay for unexpected medical expenses incurred as a result of an accident or illness

AWA GAP Plans ~ A Unique HealthCare Solution

The GAP insurance plans offered through the Affiliated Workers Association (AWA) and the North American Consumer Alliance (NACA) are truly distinctive. They were specifically designed to address the needs of the value conscious American worker who has chosen a high deductible primary healthcare plan to reduce monthly expenses.

The AWA GAP Basic plans provide supplemental, cash benefits to offset medical expenses associated with critical illness or incurred as a result of an accident or injury. Each of these areas can quickly result in large medical bills for an individual for family. The financial impact of an illness or injury can be eased with the following insured benefits included in the AWA GAP Basic plans:

- (1) Critical Illness – provides a cash benefit to help offset medical costs associated with a serious illness such as cancer, heart attack, kidney failure or a stroke
- Accident Excess Medical Expense provides a cash benefit to help cover remaining or outstanding expenses incurred as (2) a result of an accident
- (3) Accidental Death and Dismemberment - pays a cash benefit to the beneficiary if the cause of death is due to an accident or fractional amounts of the policy are paid out to the insured individual that loses a bodily appendage or sight because of an accident

Combine these insured benefits with Consult A Doctor and the CVS Caremark Prescription Drug Discount Card Program, offered through the AWA membership, and you have a unique healthcare solution for your prospects.

¹ Insured benefit amounts vary by plan level.



Critical Illness Benefit ~

The GAP Basic plans pay a one-time benefit up to \$10,000 for each of the following critical illnesses: Cancer, Heart Attack, Kidney Failure, Major Organ Transplant, Paralysis, Stroke or Loss of Limb (s). The benefit is payable on the first diagnosis of each specified illness.

Scenario #1:

Tom is a 54 year old advertising executive with a high deductible major medical plan. Tom learned that his ad agency would be closing its local office and he would out of a job in several months. Uncertain about his future employment and stability, Tom purchased an AWA GAP Basic 2 plan for additional coverage. When Tom suffered a heart attack later that year, his AWA GAP Basic 2 plan helped minimize the medical expenses.

Under Tom's AWA GAP Basic 2 plan, Tom will receive a one-time, lump sum benefit of \$10,000 to apply towards expenses related to his heart attack.

Accident Excess Medical Expense Benefit ~

The Accident Excess Medical Expense Benefit, included in the GAP Basic plans, will pay the usual and customary expenses for medically necessary covered services resulting from an accident. Coverage is paid up to \$10,000 and is provided in excess of \$100 deductible.

Scenario #2:

Jill is a 46 year old financial advisor and an avid mountain biker in her free time. On a weekend biking outing, Jill has an accident and breaks her arm. Although she has major medical insurance, Jill is still faced with a \$1,300 out-of-pocket expense for medical costs related to her accident.

Luckily, Jill purchased an AWA GAP Basic 1 Plan, which will pay the remaining \$1,300 less the \$100 deductible.

Accidental Death & Dismemberment Benefits~

In the event that a sudden, unexpected or abrupt accident occurs by chance, the GAP Basic plan will pay a benefit amount for specified covered losses or loss of life. The covered losses or death must occur within 365 days of the accident.

Scenario #3:

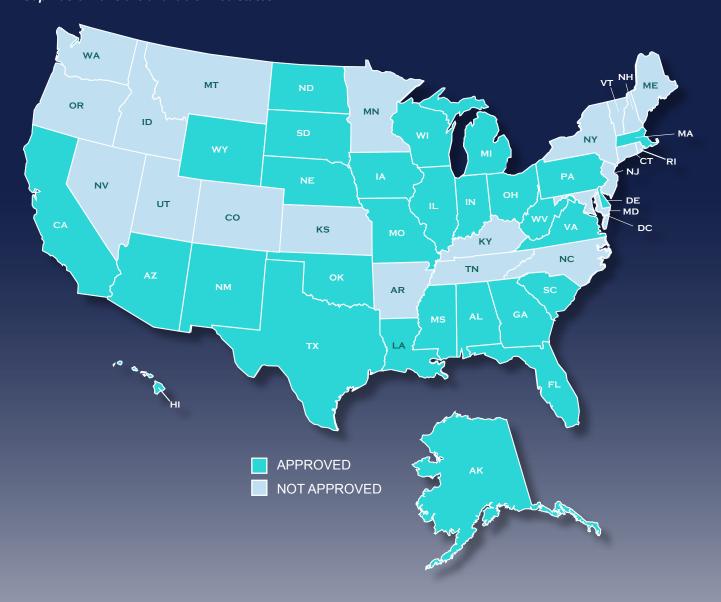
Paul is a 43 year old store manager, a husband and father. On his way to work one morning, Paul was involved in a serious accident that resulted in the loss of his left hand and foot. Even though Paul had his group insurance plan through his employer, he was faced with thousands of dollars in out-of-pocket expenses, rehabilitation expenses, and loss of income while recovering.

Fortunately, Paul had the foresight to purchase an AWA GAP Basic 2 policy to supplement his employer's health plan. In addition to the Hospital Confinement and Accident Excess Medical Expense benefits, Paul also received a check for \$30,000 for the Accidental Death and Dismemberment benefit included with his AWA GAP Basic 2 plan.

In a time of crisis, Paul was thankful for this additional coverage.

The Insured Benefits

<u>State Availability</u> ~ AWA Gap Basic Plans are available in 30 states.





Benefits	AWA GAP Basic 1	AWA GAP Basic 2			
Critical Illness Benefits¹					
Cancer	\$5,000	\$10,000			
Heart Attack	\$5,000	\$10,000			
Kidney Failure	\$5,000	\$10,000			
Loss of Limb(s)	\$5,000	\$10,000			
Major Organ Transplant	\$5,000	\$10,000			
Paralysis	\$5,000	\$10,000			
Stroke	\$5,000	\$10,000			
Accident Excess Medical Expense Coverage					
Excess Medical Coverage Maximum Benefit (Per Accident per Insured)	\$5,000	\$10,000			
Excess Medical Expense Deductible (Per Accident per Insured)	\$100	\$100			
Accidental Death & Dismemberment Benefits ²					
Accidental Death Benefit					
Accidental Death Benefit Amount	\$20,000	\$20,000			
Insured					
% of Coverage for Primary Insured	100%	100%			
Insured + Spouse					
% Coverage for Spouse	50%	50%			
Insured + Child(ren)					
% Coverage for Dependent Child(ren)	15%	15%			
Family					
% Coverage for Spouse	40%	40%			
% Coverage for Dependent Child(ren)	10%	10%			
Dismemberment Benefits					
Loss of Both Hands or Both Feet	\$20,000	\$20,000			
Loss of One Hand & One Foot	\$20,000	\$20,000			
Loss of One Hand or One Foot & Sight in One Eye	\$20,000	\$20,000			
Loss of Sight in Both Eyes	\$20,000	\$20,000			
Loss of Speech & Hearing	\$20,000	\$20,000			
Loss of Speech or Hearing	\$10,000	\$10,000			
Loss of One Hand or One Foot or Sight in One Eye	\$10,000	\$10,000			
Loss of Thumb & Index Finger of Same Hand	\$5,000	\$5,000			
Loss of Hearing in One Ear	\$5,000	\$5,000			

Monthly Membership Rates					
	AWA GAP Basic 1	AWA GAP Basic 2			
INSURED	\$32.00	\$52.00			
INSURED + SPOUSE	\$42.00	\$93.00			
INSURED + CHILD(REN)	\$44.00	\$98.00			
FAMILY	\$46.00	\$101.00			

AWA GAP Basic Plans are available in the following states: AL, AK, AZ, CA, D.C., DE, FL, GA, HI, IL, IN, IA, LA, MA, MI, MS, MO, NE, NM, ND, OH, OK, PA, SC, SD, TX, VA, WV, WI, WY

AWA GAP Basic Accident Excess Medical Expense and Critical Illness benefits are underwritten by Zurich.

¹ Critical Illness benefits are available for an active Member and a Dependent Spouse.

²Accidental Death and Dismemberment benefits are available with the Accident Excess Medical Expense policy.

Limitations and Exclusions

General Exclusions

A loss shall not be a Covered Loss if it is caused by, contributed to, or resulted from:

- 1. Suicide or any attempt at suicide or intentionally self-inflicted Covered Injury or any attempt at intentionally self-inflicted injury.
- 2. War or any act of war, whether declared or undeclared.
- 3. Involvement in any type of active military service.
- 4. Illness or disease, regardless of how contracted, medical or surgical treatment of illness or disease; or complications following the surgical treatment of illness or disease; except for Accidental ingestion of contaminated foods.
- Participation in the commission or attempted commission of a crime, any felony, an assault, insurrection or riot.
- 6. Being intoxicated.
 - a. A Covered Person will be conclusively presumed to be intoxicated if the level of alcohol in his or her blood exceeds the amount at which a person is presumed, under the law of the locale in which the Accident occurred, to be intoxicated, if operating a motor vehicle.
 b. An autopsy report from a licensed medical examiner, law enforcement officer reports, or similar items will be considered proof of the Covered Person's intoxication.
- 7. Being under the influence of any prescription drug, controlled substance, or hallucinogen, unless such prescription drug, controlled substance, or hallucinogen was prescribed by a Physician and taken in accordance with the prescribed dosage.
- 8. Travel or flight in any aircraft except as a fare-paying passenger on a regularly scheduled charter or commercial flight.
- Release, whether or not Accidental, or by any person unlawfully or intentionally, of nuclear energy or radiation, including sickness or disease resulting from such release.
- A cardiovascular event or stroke caused by exertion prior to or at the same time as an Accident.
- 11. Any condition for which the Insured is entitled to benefits under any Workers' Compensation Act, No Fault Auto Coverage or similar law.

Critical Illness Exclusions and Limitations

In addition to any other conditions, exclusions or limitations set forth in the Coverage, no coverage will be provided if the Covered Condition is caused by, occurs during or results from:

- a. Participation in the commission or attempted commission of a felony.
- b. Voluntary participation in a riot or insurrection.
- c. Refusing certain types of recommended medical treatment, as follows:
 - i. A Physician has recommended treatment with angioplasty or coronary artery bypass graft for coronary artery disease, the Covered Person refuses this treatment, and the Covered Person suffers a Heart Attack;
 - ii. A Physician has recommended treatment for a brain aneurysm or carotid artery stenosis, the Covered Person refuses treatment, and the Covered Person suffers a Stroke; or
 - iii. A Physician has recommended a diagnostic biopsy or diagnostic/therapeutic excision of a mass or lesion suspected of being Cancerous, the Covered Person refuses, and the Covered Person develops Cancer.

If the Covered Person is Diagnosed with a Covered Condition that We determine to be a Pre-existing Condition, no Coverage Amount is payable for that Covered Condition until the earlier of the following:

- a. The end of a 12 consecutive month period, beginning on or after the Effective Date of coverage under this Rider, during which the Covered Person has received no medical advice or treatment in connection with the Pre-existing Condition; or
- b. the Covered Person has been continuously covered for two years after the Effective Date of coverage under this Rider.

Furthermore, We will not pay the Coverage Amount for a Covered Condition if:

- a. Such Covered Condition has not been Diagnosed by a Physician;
- Such Covered Condition was not Diagnosed until the Coverage had terminated: or
- c. The Covered Person's date of birth or age was misstated on the application for the Policy and, using the correct date of birth or age, the Coverage would not have become effective or would have terminated prior to Diagnosis of a Covered Condition.

Accident Excess Medical Expense Exclusions

In addition to the General Exclusions stated in the Policy, We will not cover expenses under this additional benefit for:

- Cosmetic, plastic or restorative surgery unless Medically Necessary for the treatment of the Covered Injury.
- Any medical expenses related to pregnancy unless Medically Necessary for the treatment of the Covered Injury.
- 3. Any expenses for a Pre-existing Condition, until the earlier of the following:
 - a. The end of a 12 consecutive month period, beginning on or after the Effective Date of coverage under this Rider, during which the Covered Person has received no medical advice or treatment in connection with the Pre-existing Condition; or b. The Covered Person has been continuously covered for two years after the Effective Date of coverage under this Rider.
- Covered Injury for which the Covered Person is entitled to benefits under Workers Compensation Benefits, Employer Liability Law, or other similar law
- 5. Personal comfort or convenience items, such as but not limited to Hospital telephone charges, television rental, or quest meals.
- 6. Treatment by any person Related to the Covered Person.
- Expenses incurred for dental care, treatment, repair or replacement of sound natural teeth unless Medically Necessary for the treatment of the Covered Injury.
- Expenses incurred for eye examinations, eye glasses, contact lenses or hearing aids or the fitting, repair or replacement of these items unless Medically Necessary for the treatment of the Covered Injury.
- 9. A hernia.
- Routine physical examinations and related medical services, elective treatment or surgery or experimental or investigative treatments or procedures.
- 11. A Medical Repatriation.
- Expenses incurred for psychological or psychiatric counseling of any kind or any expense for treatment of mental or nervous diseases or disorders.
- 13. Expenses which the Covered Person is not legally obligated to pay.
- 14. Expenses for Custodial Services or services provided by a private duty nurse unless such expenses are incurred as a result of a Covered Injury.
- 15. Expenses related to the repair or replacement of existing artificial limbs, eyes, or other prosthetic appliances, or rental of existing medical equipment unless for the purpose of modifying the item because the Covered Injury has caused further impairment in the underlying bodily condition.
- Treatment involving conditions caused by repetitive motion injuries or cumulative trauma and not a result of a Covered Injury.
- 17. Treatment of Osgood-Schlatter's Disease.
- * Exclusions and Limitations may vary from state to state. Please review your Certificate of Coverage for a complete list of exclusions and limitations

Claims

For claims assistance contact:

Zurich American Insurance Company PO Box 968041 Schaumburg, IL 60196 Or call (866) 841-4771

Insured Benefit Carriers ZURICH

Zurich is one of the world's largest insurance groups, and one of the few to operate on a truly global basis. Our mission is to help our customers understand and protect themselves from risk.



With over 60,000 employees serving customers in more than 170 countries, we aspire to become the best global insurer as measured by our shareholders, customers and employees.

We offer a wide range of general and life insurance products and services for individuals, small businesses, mid-sized and large companies and multinational corporations. We have strong positions in North America and Europe, and growing positions in Asia-Pacific, the Middle East and Latin America.



Association and Benefits

The Affiliated Workers Association (AWA) is a nationwide network of professionals, tradesmen, small business owners and the self-employed. The AWA is dedicated to ensuring that each American worker is empowered to make sound financial, personal and health decisions. Through the AWA, you are able to freely purchase health and lifestyle benefits that can save you and your family money.

The AWA works to empower you and provide you with ways to save money and live better. As an AWA member, you're entitled to a wide variety of consumer benefits that help you meet that goal. The AWA provides you with access to the Gap Insurance plans, administered by Homeland Healthcare, Inc.



Consult A Doctor

Consult A Doctor is the first telemedicine company to provide both online and telephone healthcare access. Free consultations with licensed, board-certified physicians can range from simple answers and basic health-related questions to more in-depth questions resulting in diagnosis and treatment recommendations, including prescriptions when appropriate. Prescriptions can even be called in to your pharmacy.



With four levels of service available 24 hours a day, 7 days a week, a U.S.-based physician is only moments away, based on your needs:

- On Call: Telephone consultation within minutes
- ✔ Priority: In-depth telephone consultation within an hour
- By appointment: In-depth telephone consultation at a time that's convenient for you.
- ✓ E-consult: Online consultation any time with Consult A Doctor's secure messaging system.

You'll also have access to a comprehensive online personal health manager. This service features an electronic medical record that can be provided to your primary care physician for continuity of care, a health information reference library, a symptom checker and many other helpful tools.

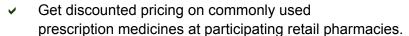




CVS Caremark Prescription Drug Discount Card Program

This program, brought to you by CVS Caremark, allows you to easily save money on prescription medicines. This is NOT insurance. Rather, it is a way for you to get discounts on prescription medicines at most retail pharmacies.

- Save an average of 20 percent off prescription medicines. (Save the most on generic medicines)
- Use your card at most retail pharmacies nationwide.





About Your Savings

Your cost for medicine will be the lower of:

- (1) the discount price offered through this program; or
- (2) the pharmacy's retail price. This means you are assured the lowest price in that store, at the time you purchase the medicine.

Participating Retail Pharmacies

The CVS Caremark contracted drug discount network extends across the United States and consists of more than 60,000 participating retail pharmacies. CVS Caremark provides excellent national and regional coverage by offering a large and stable pharmacy network with proven accessibility. CVS Caremark also provides a Pharmacy Help Desk to answer questions from participating pharmacists.

The CVS Caremark retail pharmacy network pharmacists are aware of the discount rates CVS Caremark offers and have agreed voluntarily to participate in the discount program, since it helps increase total sales volume within their stores.

Fill your prescriptions in three easy steps:

- **1. Select a pharmacy** Choose a participating pharmacy. Remember, discounted prices are only avail able at retail pharmacies participating in this program.
- 2. Present your discount card and prescription to the pharmacist If you do not show your card with your prescription, you might not receive discounted pricing.
- 3. Pay for your medicine—The pharmacist will tell you the cost of your medicine.

AMA Additional Benefits

Consumer Solutions

CarPerks

Car Rental Discounts

Emergency Roadside Assistance

HopTheShops.com

Identity Theft Insurance

ITC-50 Discount Hotel Program

Magazine Subscription Discount

Moving Van Lines Discount

1-800-Flowers

PowerNet Global Internet Access Services

PowerNet Global Long Distance

SafetyNet Child ID Card Services

Savers Club Books

Travel Assistance Plan

Travel Club

Business Solutions

ADP Payroll Processing

American Solutions for Business

Printing Discount

Collection Services Discount

Crisp Fifty Minute Series

Customized Web Services

Hewlett-Packard Discount

Integrated Communications

National Transaction Corp.

Office Depot Discount

OnLetterhead

Penny Wise Office Supplies Discount

Sprint

TravelCell

UPS Discount

Health Solutions

24 Hour Nurse Hotline

Association Hearing Services

Consult A Doctor

CVS/Caremark Discount Prescription

Card/Minute Clinic

Gateway Emergency Personal

Health History Medicard

Gym America.com

Health FitLabs Vitamin Discount

Membership Verification Pass



Membership Verification Pass

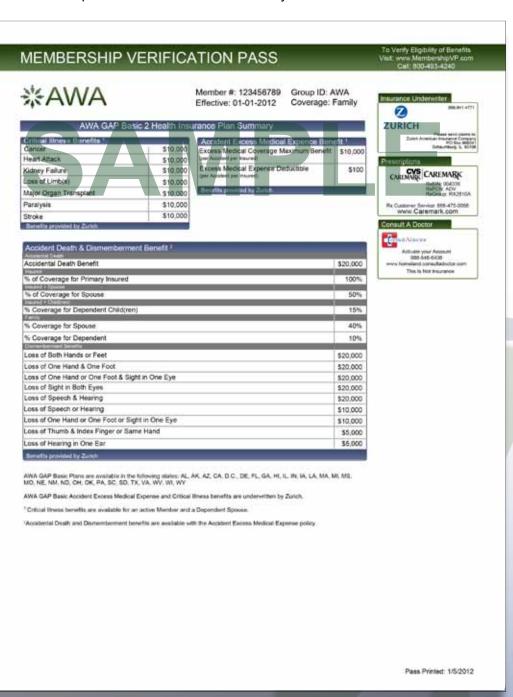
Your AWA membership includes exclusive access to our online Membership Verification Portal for you and the healthcare providers you choose. The Membership Verification Portal provides a single, convenient web site through which you may print a Membership Verification Pass that includes your benefit information.

Your Membership Verification Pass contains information about your GAP Basic Insurance plan and other AWA benefits, including:

- amounts your plan will pay for covered services:
- calendar year maximums;
- prescription discount card benefit.

Your Membership Verification Pass is not a guarantee that benefits will be paid, but provides a summary of your benefits for you to take with you to medical appointments. Both your Membership Verification Pass and your Membership ID card should be presented to your healthcare provider each time you receive services in order to assist you and your provider in maximizing the value of your AWA benefits.

www.membershipvp.com





Q. Can I get an AWA GAP Plan, if I have a pre-existing condition?

A. Yes, you are able to obtain an AWA GAP plan if you have a pre-existing condition; however, a waiting period may apply before you are eligible to receive benefits related to a pre-existing condition. The limitations vary by insurance carrier and are outlined below:

- Critical Illness, Accident Excess Medical Expense and Accidental Death & Dismemberment Benefits (Zurich): There is no coverage for any expenses for a pre-existing condition, until the earlier of the following:
 - a. The end of a 12 consecutive month period, beginning on or after your Effective Date of coverage, during which you have received no medical advice or treatment in connection with your pre-existing condition; or
 - b. You have been continuously covered for two years after your Effective Date of coverage.

Q. Will I receive identification cards?

A. Yes. You will receive personalized identification cards for your wallet. You'll also receive a fulfillment kit that contains phone numbers, web links and information describing how to use all the benefits included in your AWA GAP Plan.

Q. What is the co-pay or deductible?

A. Except for the Accident Excess Medical Expense, there's no deductible or co-pays. Your benefits begin paying for your healthcare expenses right away. The accident medical expense has a \$100 deductible but no co-pays.

Q. Does the doctor file benefit claims for me?

A. It depends on the provider although you can file a claim yourself by submitting a claim form to the address on the back of your medical ID card. Always check with your provider to ensure you are aware who is responsible for filing the claim.

Q. When can I begin using benefits?

A. You can begin using your benefits on your plan's effective date, subject to the terms and conditions of the plan.

Q. What if I need to go to the doctor and have not received my identification card yet or have lost it?

A. If the membership is in effect and you do not have the card yet, contact the AWA's Member Services at 800-493-4240 or log onto MembershipVP.com. We can provide the doctor or hospital with verification of coverage and all the information needed to process your claims. If you have lost your card and are in need of a new one, the AWA's Member Services can assist you with ordering a replacement as well.

Membership Application



* Fields are required.			
APPLICANT INFORMATION		Date	
Are you an Independent Contractor of	or a member of an Association or Business Organization?	☐ Yes	□ No
Name of Business / Association / Business	siness Organization		
Enrollee Name *			
Enrollee Address *			
City *	State * Zip •	*	
Social Security Number	Daytime Phone Num	ber	
Gender: ☐ Male ☐ Female			
Date of Birth *	E-mail Address *		
EMPLOYEE INFORMATION			
Name of Employer			
Employer Address			
City	State	Zip	
Daytime Phone Number	Fax Number		
	to collect monthly membership dues, including a \$5 administrand conditions of membership as they have been presented to		ledge that I have read
particular time as my proxy to receive me in the same manner and with the to voting at any meeting by executing	e Affiliated Workers Association (AWA). I appoint the Secretary enotice of and attend all meetings of the members and vote e same effect as if I were personally present. This proxy shall I and delivering a written notice of revocation to the Secretary by to the Secretary of the Association or by voting in person.	on my behalf and be valid until revol y of the Associatio	to otherwise act for ked at any time prior
Member Signature	Member Name (Print)		Date
Enrollee	e's Signature	Date)

Envollment Form



r icido die regalied.			
GROUP or ASSOCIATION	Affiliated Workers Association	_ Requested Effective Date _	
Enrollee Name *			
Enrollee Address *			
	State *		
Social Security Number *	Da	/time Phone Number	
Gender: □ Male □	Female		
Date of Birth *	E-mail Address *		
	GAP Basic 1		
Coverage: Insu	red ☐ Insured + Spouse	☐ Insured + Child(en)	∃ Family
SPOUSE & DEPENDENT II (Write spouse's name below if you are app	NFORMATION Olying for Enrollee and Spouse or Enrollee and Family coverage; i	f no spouse or if spouse is not to be covered, put l	N/A or "None" in space below.)
Spouse's Name	Date of Birth *	Social Security Nur	nber
-	ame)s or her spouse and/or dependent children if dependent coverage		
Dependent Name	Date of Birth *	Social Security Numb	per Gender (M/F)
By signing below, I and the individua coverage and it is not intended as a guide documents. I further understa period of 12 consecutive months. I a	Is named herein are eligible for membership. I understan substitute for basic health insurance or major medical or that the coverage under the GAP health insurance puthorize Homeland HealthCare to collect any and all fee and conditions of membership as they have been preser	d that the GAP health insurance included w coverage. Membership will not begin until lan will not pay benefits for hospital confin s and dues for this membership. By signing	the effective date shown in the membe ement for a Pre-Existing Condition for g below, I acknowledge that I have read
CREDIT CARD OR AUTON			
Credit Card Type	Card Number	Expiration Date	Security Code
Bank Name	Routing Number	Account Numbe	r
	Applicant Signature		Date
Agent Signat	ure Agent Na	nme (Print)	Agent Number



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Agent Guide